



WEBSITE
www.maritimeinvest.in

ONLINE REGISTRATION
www.maritimeinvest.in/delegates-registration

VENUE
East Coast Railway Stadium
Mancheswar Railway Station Rd, Mancheswar
Bhubaneswar, Odisha 751017, India

Ministry Nodal Officer

Mr Abhishek Chandra
Deputy Secretary,
PH: +91-11-23719031 | E: abhishek.chandra@nic.in

Conference Programme

Mr Saikat Roy Chowdhury
PH: +91- 99789 10012
E: saikat.roychowdhury@cii.in

Ms Shelley Chhabra
PH: +91- 98186 02842
E: shelley.chhabra@cii.in

Industry Partners



Knowledge Partner



सत्यमेव जयते

Ministry of Shipping | Ministry of Petroleum & Natural Gas
Government of India | Government of India



**MARITIME
CONCLAVE
2019**

14-15 FEBRUARY 2019

**EAST COAST RAILWAY STADIUM,
BHUBANESWAR, ODISHA**



www.maritimeinvest.in
f t in /InvestMaritime



Sector Performance

- ▶ 5 times faster growth in Cargo Traffic at Major Ports during 2014-18 compared to 2010-14
- ▶ 2 times growth in operating surplus from INR 2,519 Crore in 2013-14 to INR 5,667 Crore in 2017-18
- ▶ 63% growth in Operating Margin from a low of 27% to a high of 44% in the last 4 years
- ▶ 3 times growth in Net Profit with increased efficiency at major ports resulted in tripling the profits during the last 4 years from INR 1026 Crore in FY 14 to INR 3,413 Crore in FY18
- ▶ 33% reduction in turnaround time at Major Ports over the last 4 years, from 94 hours in 2013-14 to 64 hours in 2017-18



Cargo Handling and Traffic

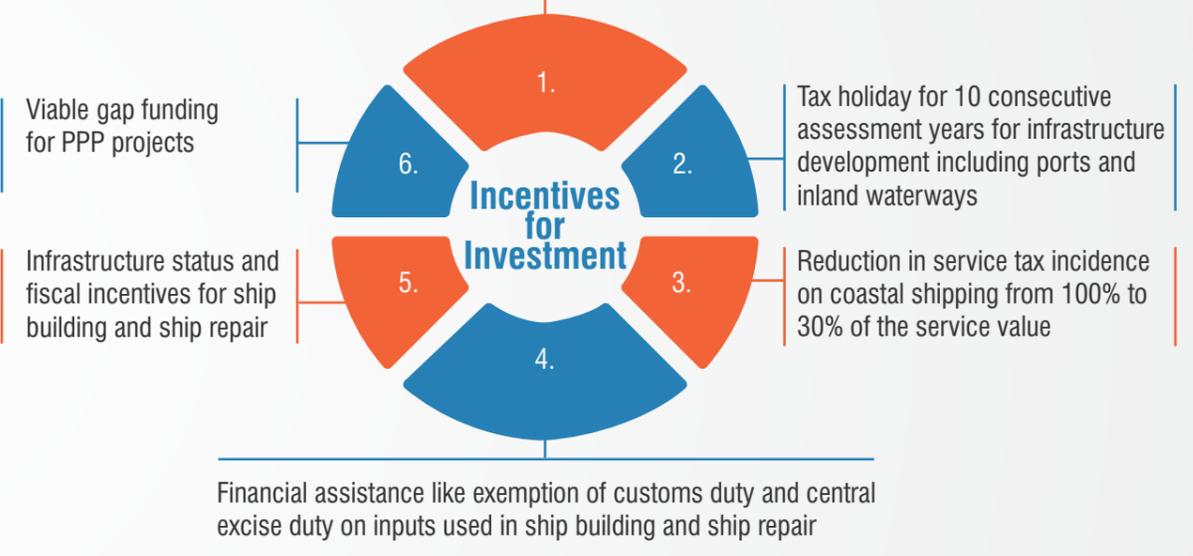
- About 680 million tonnes of cargo handled in FY 2017-18
- Two Major Ports in India handled more than 100 million tonnes of cargo in FY 2017-18
- The share of the traffic handled by the Major Ports has increased to 58% in 2017-18 from 55% in 2014-15
- The capacity of Major Ports has increased to 1451 MMTPA in 2017-18 from 801 MMTPA in 2017-18
- Two times is the growth in the number of cruise passengers to 1,91,835 in 2016-17 from 82,600 in 2013-14



Other Initiatives

- ▶ Modernization Techniques adopted by the Major Ports include RFID based gate automation systems, e-Delivery Order, Direct Port Delivery and Direct Port Entry and Container Scanners
- ▶ 24.32 MW of non-conventional energy commissioned at Major Ports through solar and wind energy projects in 2016-17
- ▶ 3 pipeline projects worth INR 5,084 Cr identified for the transportation of crude oil and petroleum products across long distances

FDI up to 100% under automatic route for port development projects



KEY INITIATIVES UNDER SAGARMALA

PORT CONNECTIVITY

- ▶ Indore-Manmad and Manmad-Mumbai/ JNPT Rail Connectivity (INR 6500 Crore, 355 km)
- ▶ Expressway from Whitefield industrial cluster to Chennai (INR 10000 Crore, 350 Km)
- ▶ Development of NW-1 (Jal Marg Vikas Project) from Allahabad to Haldia on Ganges (INR. 5369 Cr, 1620 Km)
- ▶ New Rail Line from Haridaspur to Paradip (INR 1,844 Cr, 82 Kms)

PORT-LED INDUSTRIALISATION

- ▶ Smart Industrial Port City (SIPC) at Paradip and Kandla (Rs. 3917 Cr)
- ▶ Development of SEZ at JNPT (INR 12554 Cr)
- ▶ Maritime Clusters at Tamil Nadu (INR 500 Cr) and Gujarat (INR 574 Cr)
- ▶ Power Clusters in states of Andhra Pradesh and Tamil Nadu (INR. 70,000 Cr)

COASTAL COMMUNITY DEVELOPMENT

- ▶ Centre of Excellence in Maritime & Shipbuilding – CEMS (INR 766 Crore)
- ▶ National Maritime Heritage Museum Complex at Lothal (INR 200 crore)
- ▶ National Technology Center for Ports, Waterways and Coasts being setup at IIT Chennai (INR 70.53 Crore)
- ▶ Development of Fishing Harbour at Kulai in Karnataka (INR. 196.51 Cr)

PORT MODERNISATION

- ▶ LNG/LPG-SPM LNG Terminal at Kandla (INR 5000 Crore, 2 MTPA)
- ▶ JNPT Container Terminal 4 - Phase 2 (INR 3196 Crore, 30 MTPA)
- ▶ Offshore Container Terminal – Mumbai Port (INR 1285 Crore, 7.7 MTPA)
- ▶ New Ports at Vadhavan (INR 9267 Crore) and Tajpur (INR 5808 Cr)

Ease of Doing Business

- ▶ One-time trading license for vessels in lieu of annual renewal process
- ▶ Implementation of Direct Port Delivery Scheme
- ▶ Reduction in fee and charges for non-peak hours for major ports
- ▶ Automation of Issuance of Delivery Orders
- ▶ Implementation of RFID Scheme for gate automation at major ports
- ▶ Installation of container scanners at major ports
- ▶ Integration of major ports' filing system with customs software

Areas of Investment

- Port modernization and new port development
- Hinterland connectivity projects and multi-modal logistics hub
- Inland waterways and coastal shipping for cargo and passenger movement
- Cruise tourism
- Ro-ro and trans-shipment
- Liquid cargo transportation
- Ship building, ship repair and ship recycling
- Port-based industrial development, port-based smart cities and maritime cluster development
- Green initiatives in ports



Day 1: 14th February 2019- Thursday

Time Slot	Plenary Hall
09:30 - 10:00 hrs	Registration at venue
10:30- 12:30 hrs	"Inaugural Session (Chaired by: Hon'ble Minister, MoRTHS and Hon'ble Minister, MoPNG)"
14:00- 15:30 hrs	Plenary Session 1 – India's Mega Port Development Project 'Sagarmala': Boosting Cruise Tourism

	Hall A	Hall B
16:00- 17:30 hrs	Session 1A –Make in India: Shipbuilding /Repair/ Breaking	Session 1B – Investment Opportunities in Indian Maritime States

Plenary Hall	
17:45- 19:15 hrs	CEO's Session (Chaired by: Hon'ble Minister, MoRTHS and Hon'ble Minister, MoPNG)

Day 2: 15th February 2019- Friday

Time Slot	Plenary Hall
10:30- 11:30 hrs	Plenary 2: Gas Trading Hub in India: A Transition Roadmap (Chaired by: Hon'ble Minister, MoPNG)

	Hall A	Hall B
12:00- 13:30 hrs	Session 2A – Technology Innovations: Focus on Green Technology	Session 2B – Opportunities in Shipping & Maritime Financing
14:30- 16:00 hrs	Session 3A – Hinterland Connectivity: Promoting IWT and Coastal Shipping, Ro-Ro and Trans-shipment	Session 3B – Bulk Cargo Transportation: Focus on Liquid Cargo

Plenary Hall	
16:30- 17:30 hrs	Valedictory Session

Book Your Space In Exhibition

Exhibition Hall Space Rates	Rate in INR / sq. m.	Rate in USD / sq. m.
Shell Stand (Minimum 9 sqm)	11,000*	300
Raw Space (Minimum 36 sqm)	10,000*	275

*Plus 18% GST

Sponsorship Opportunities

Sponsorship	Platinum Partner	Diamond Partner	Gold Partner	Silver Partner	Associate Partner
Benefits*	INR 1 Cr	INR 0.70 Cr	INR 0.50 Cr	INR 0.25 Cr	INR 0.10 Cr
	USD 142,000.00	USD 100,000.00	USD 70,100.00	USD 35,500.00	USD 14,200.00
Complimentary Space in Exhibition	250 sqm	200 sqm	150 sqm	120 sqm	50 sqm
Space Type	(Raw Space)				

* Applicable Taxes Extra
* Electricity charges for Raw Space extra as per Consumption

For Sponsorship, please contact:

Mr Asad Wasi
Head, **India Maritimeplus**
Indian Ports Association

T: 011-24365625

E: asad.wasi@gov.in

Mr Surender Rai

M: +91 93502 93635

E: surender.raii@cii.in

For Exhibition, please contact:

Mr Apoorv Bhatnagar

M: +91 98914 44339

E: apoorv.bhatnagar@ficci.com

Mr Vinay Kumar Gupta

M: + 91 99101 03354

E: vinay.gupta@ficci.com