

**Embassy of India
Moscow

**Supply, Installation, Testing and Commissioning of Next Generation Firewall (NGFW)
for Embassy of India, Moscow**



सत्यमेव जयते

TENDER NOTICE No. MOS/PROP/884/01/2025

Dated 26.05.2025

Last Date of Submission of Bid: 18.06.2025

(NOTICE INVITING E-TENDER)

No. MOS/PROP/884/01/2025

Date : **26.05.2025**

SUBJECT: Supply, Installation, Testing and Commissioning of Next Generation Firewall (NGFW) for Embassy of India, Moscow

The Embassy of India, Moscow at Vorontsovo Pole 6-8, Moscow, 105064 invites bids from reputed, experienced and professional vendors for Supply, Installation, Testing and Commissioning of Next Generation Firewall (Qty:3 No) for protection of endpoints and network systems in three different buildings of Embassy of India from various kinds of cyber attacks. The important dates are as under:-

TENDER NOTICE No. MOS/PROP/884/01/2025	Dated 26.05.2025
Important Dates	
Date of publishing	26.05.2025
Last Date for Submission of Written Queries	03.06.2025
Pre-Bid Meeting	06.06.2025
Response to Queries & Queries raised in Pre-Bid Meeting	10.06.2025
Issue of Corrigendum, if any	12.06.2025
Last Date for submission of Bids	18.06.2025
*Date of opening of Technical Bids	20.06.2025
*Technical Bid Presentation by Bidders	20.06.2025
*Opening of Financial Bid	24.06.2025
*Award of Contract	26.06.2025

**Subject to change due to administrative / logistic reasons.*

2. Interested firms may submit their bids in **two bids system (Technical Bid and Financial Bid in two separate sealed covers)** superscribed as '**Supply, Installation, Testing and Commissioning of Next Generation Firewall (NGFW) for Embassy of India, Moscow**'. EMD as mentioned in the tender document is payable by bank transfer in favour of "**Embassy of India, Moscow**" payable at **Moscow**, by 17:00 hrs (MSK) on 18.06.2025 along with the bid documents. The bids will also be accepted in online mode through Central Public Procurement (CPP) Portal and also through email.

3. The Competent Authority of the Embassy reserves the right to reject any or all the bids or to modify any terms and conditions of the tender without assigning any reason and the decision of the competent authority of the Embassy shall be final and binding.

(Rajnish Patidar)
Head of Chancery
Embassy of India, Moscow
Vorontsovo pole 6-8
Moscow 105064

Email:- hoc.moscow@mea.gov.in

Embassy of India
Moscow

Date : 26.05.2025

INDEX

S.No	Item	Page No
1	Scope of Work	4
2	Pre-Qualification / Essential Eligibility Criteria	4-5
3	Earnest Money Deposit (EMD)	5-6
4	Exemptions / Relaxations	6
5	Pre-Bid Queries	6
6	Pre-Bid Meeting	6
7	Responses to Pre-Bid Queries	7
8	Clarification of Bids / Shortfall of Documents	7
9	Amendment of Tender Document	7
10	Terms & Conditions	7-9
11	Preparation of Bids	9-10
12	Submission of Bids	10
13	Opening of Technical Bids	11
14	Technical Bid Presentation	11
15	Opening of Financial Bid	12
16	Bid Validity	12
17	Award of Work	12
18	Performance Security	12
19	Execution of Work	13
20	Training	13
21	Payment Schedule	13
22	Warranty Period Support	13-14
23	Service Level Agreement / Penalties	14-15
24	Documents Required	15-16
25	Forms	
	1) Form-1 (Technical Bid)	17-21
	2) Form-2 (Financial Bid)	22
	3) Form-3 (Bid Security Declaration)	23
	5) Form-4 (Price Reasonability Certificate)	25
	6) Form-5 (Proforma for Tender Acceptance)	26
	7) Form-6 (Proforma for EMD)	27-28
	8) Form-7 (Proforma for Performance Security)	29-30

Embassy of India
Moscow

Date : 26.05.2025

Notice Inviting Tender

The Embassy of India, Moscow at Vorontsovo Pole 6-8, Moscow, 105064 invites bids/offers from reputed, experienced and professional vendors/suppliers from India / Russia for Supply, Installation, Testing and Commissioning of Next Generation Firewall (Qty:3 No) for protection of endpoints and network systems from various kinds of cyber attacks.

2. Scope of Work :

Embassy of India, Moscow invites bids in prescribed forms from agencies (either OEM or who is an authorized solution provider of the OEM) having relevant experience in Supply, Installation, Testing and Commissioning of Next Generation Firewall (NGFW) (Qty: 3 No) for protection of endpoints and network systems from various kinds of cyber attacks in three different buildings of Embassy of India, Moscow.

All supplied hardware equipment and software components shall be brand new and unused and shall be suitable for the intended purpose, and shall comply with all applicable regulations, quality, and standards.

The brief scope of work includes :

- i. Supply, Installation and Configuration of Next Generation Firewall (NGFW) equipment.
- ii. Integration of the Next Generation Firewall (NGFW) with the existing LAN network.
- iii. Testing of the Next Generation Firewall (NGFW) Equipment.
- iv. Conduct Technical Training with respect to Operation and Maintenance of the newly installed Firewall Solution to some of the nominated officers.
- v. Regular health checkup of the Firewall Equipment every 6 months.
- vi. Regular and periodic installation of software updates, bug fixes, patches etc.,
- vii. Technical Support for any problems during the warranty period as per service level agreement.

3. Pre-Qualification / Essential Eligibility Criteria

The following are the minimum essential eligibility criteria:

3.1) Legally Valid Entity: The Bidding Company shall be registered with appropriate Russian Authority / Indian Authority for the IT related services. The Bidding Company must have appropriate licenses from and registrations with all relevant authorities.

The proof for supporting the legal validity of the Bidding Company shall be attached along with the technical bid.

3.2) **Experience:** The Bidding Company shall have relevant experience in Supply, Installation, Testing and Commissioning of Next Generation Firewall (NGFW). Relevant Work Order/Agreement/Completion Certificate should be enclosed. The proof of relevant Work Orders/Completion Certificates may be attached with the technical bid. However there are some exemptions / relaxations for Startups for which details can be referred in Exemptions / Relaxations Section.

The bidding company must have prior experience working with Indian Missions or the Government of India. Relevant work orders, agreements, or completion certificates must be attached as proof.

3.3) **Annual Turnover:** The annual turnover of the company should be minimum 50,000 USD/- (US Dollars) per annum. Firm/Company's Balance Sheet for the last three financial years (i.e. 2021-22, 2022-23 & 2023-24) should be enclosed. However, there are some exemptions / relaxations for Startups for which details can be referred in Exemptions / Relaxations Section.

3.4) **Authorized Partner:** The Bidding Company should be a OEM /Authorized Partner /Service Provider of the OEM. In case the Bidding Company is an Authorized Partner or Service Provider, a valid Agency-ship/Dealership Certificate (MAF specific to this Tender) to quote on behalf of OEM should also be enclosed along with the technical Bid. A document in support of this must be enclosed.

3.5) **Letter of Authorization:** The warranty provided by the Bidding Company should have a back-to-back arrangement with the OEM. The declaration should be part of a Letter of Authorization and signed by a competent authority at the OEM. Letter of Authorization signed by OEM has to be attached along with Technical Bid.

4. Earnest Money Deposit (EMD):

4.1) Earnest Money Deposit (EMD) of INR 150000/- (Rupees One Lakh and Fifty Thousand only) or its equivalent Roubles 146000/- (Rupees One Lakh Forty Six Thousand only) has to be deposited in the Embassy account by means of bank transfer only failing which the bids will not be considered. The Bidding Companies need to submit Bid Security Declaration (BSD) as per format given in **Form-3** in lieu of EMD.

4.2) Submission of the EMD is mandatory for all bidding companies. However, MSME-registered companies may be eligible for certain exemptions or relaxations and must instead submit a Bid Security Declaration (BSD) along with MSME registration certificate.

4.3) The EMD shall be returned to those Bidding Companies whose offer is not accepted by the Mission within 30 days from the date of signing of the agreement with the successful bidder. However, if the return of EMD is delayed for any reason,

no interest/penalty shall be payable to the bidder. The EMD shall not carry any interest.

4.4) EMD of the successful bidder will be returned on receipt of Performance Guarantee.

5. Exemptions / Relaxations:

5.1) **Exemptions for Startups** : The condition of prior Annual turnover and prior experience may be relaxed for Startups (only to Startups recognized by the Department of Industry & Internal Trade (DPIIT) of India), subject to meeting quality & technical specifications. Relevant documents need to be submitted by the Startups in this regard.

5.2) **Other Exemptions** : If in the view of Bidding Company, any exemption / relaxation are applicable to them from any of the eligibility requirements, under any Rules / Process / Guidelines / Directives of Government of India, bidder may submit their claim for the applicable exemption / relaxation, quoting the valid Rule / Process / Guidelines / Directives. In this case the Bidding Company must submit necessary and sufficient documents along with the technical bid, in support of its claim. The decision about granting the exemption/ relaxation will be taken by the bid evaluation committee which is empowered to grant exemption/relaxation.

6. Pre-Bid Queries / Clarification of Documents: The Bidding Companies requiring any clarifications on the bidding document may send their queries in writing through e-mail to ssmgt.moscow@mea.gov.in in the format given below. Embassy of India, Moscow will respond to these queries in due course of time.

S.No	Page No	Clause Reference	Original Para	Bidder's query
1				
2				

7. Pre-Bid Meeting :

7.1) The Bidding Companies interested in participating in the bidding can attend Pre-Bid meeting by sending an e-mail to "ssmgt.moscow@mea.gov.in" intimating their confirmation for participation in the bidding. This will ensure that only an authorized person is participating in the Pre-Bid Meeting.

7.2) Pre-Bid meeting shall be held with all the interested Bidding Companies in the main Chancery building in Embassy of India, Moscow at 1500 hours on 06.06.2025 for clarifying their doubts, if any.

7.3) The Bidding Companies can also attend the Pre-Bid meeting virtually through Video Conferencing for which the link will be shared with the interested Bidding Companies at appropriate time. The Bidding Company need to mention in the email

regarding the mode of attending the meeting either physically or virtually and accordingly, needful arrangements can be done.

8. Responses to Pre-Bid Queries:

8.1) Mission will respond to all the queries raised by the Bidding Companies before Pre-Bid Meeting as well as during the Pre-Bid Meeting in the due course of time.

8.2) All the responses to queries will be uploaded in the Mission website without mentioning the details of Bidding Companies. The Bidding Companies need to check the Mission website on a regular basis for the responses.

9. Clarification of Bids / Shortfall of Documents:

9.1) During the evaluation and comparison of bids, the Mission may, at its discretion, ask the bidder for clarifications on the bid. The request for clarification shall be sent through email and the Bidding Company needs to respond with a clarification before 22.06.25. Depending on the outcome, such bids may be ignored or considered further.

9.2) The Mission may at its discretion seek any shortfall information / documents at the time of Bid Evaluation. The request for shortfall information / documents shall be sent through email and the Bidding Company needs to respond with relevant information / document before .06.25. Depending on the outcome, such bids may be ignored or considered further.

10. Amendment of Bidding Documents :

10.1) At any time prior to the deadline for submission of bids, the Mission may, for any reason, whether on its own initiative or in response to the clarification request by the Bidding Companies may modify the bid document. In such circumstances, the Mission may at its discretion extend the deadline for receipt of bids.

10.2) All prospective Bidding Companies may visit the Mission website for any amendments / modifications.

10.3) Corrigendum for extensions of due date or any other changes in the tender will also be notified online through Mission website or CPP portal.

11. Terms & Conditions :

11.1) **Bid Validity:** The validity period of the bid should be clearly specified. It should be valid for at least 180 days from the date opening of Technical Bid. The bids having lesser validity period will be summarily rejected.

11.2) **Late and Delayed Bids:** The Bidding Company should ensure that their bids are submitted on or before the due date & time mentioned. Late and delayed bids are not considered at any circumstances.

11.3) Termination for default: Default is said to have occurred:

- i) If the Bidding Company fails to deliver any or all of the goods / items / services within the specified time period or any extension thereof granted by the Mission
- ii) If the Bidding Company fails to perform any other obligation(s) under the contract.
- lii) If the Bidding Company, in either of the above circumstances, does not take remedial steps within a period of 4 days after receipt of the default notice from the Mission, the Mission may terminate the contract in whole or in part and recommend for blacklisting of the company.

11.4) Dispute Resolution:

- i) If any dispute or difference arises between the parties hereto as to the representation, interpretation, effect and implication of any provision of this agreement including the rights or liabilities or any claim or demand of any party against other or in regard to any other matter under these presents but excluding any matters, decisions or determination of which is expressly provided for in this tender, shall within 15 days (or such longer period as may be mutually agreed upon) from the date one party informs the other in writing that such dispute or disputes or disagreement exists, be referred to arbitration in accordance with the Rules of Arbitration and Conciliation Act 1996 and the rules framed there under for the time being in force. The award made in pursuance thereof shall be binding on the parties.
- ii) The sole arbitrator shall be appointed by the mutual consent of both parties.
- iii) The venue of the Arbitration shall be at Delhi/ as per discretion of Embassy.
- iv) The language of arbitration proceedings will be English only.
- v) Each party shall bear and pay its own cost of the arbitration proceedings unless the Arbitrator otherwise decides in the Award.
- vi) The provision of this clause shall not be frustrated, abrogated or become inoperative, notwithstanding this tender/agreement expires or ceases to exist or is terminated or revoked or declared unlawful.
- vii) The Courts at New Delhi shall have exclusive jurisdiction in all matters concerning this Agreement/tender including any matter related to or arising out of the arbitration proceedings or any Award made therein.

11.5) Force Majeure : The Bidding Company shall not be liable for forfeiture of its performance security, liquidated damages or termination for default, if and to the

extent that, it's delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure

i) For purposes of this Clause, "Force Majeure" means an event beyond the control of the Bidding Company and not involving their fault or negligence and not foreseeable. Such events may include, but are not limited to, acts of the Purchaser either in its sovereign or contractual capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions and freight embargoes

ii) If a Force Majeure situation arises, the Bidding Company shall promptly notify the Mission in writing of such conditions and the cause thereof. Unless otherwise directed by the Mission in writing, the Bidding Company shall continue to perform its obligations under the Contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.

11.6) It is the responsibility of the Bidding Company to comply with all labor laws applicable during the execution of work awarded in Embassy of India, Moscow for safeguard of their employees

11.7) The Mission may accept or reject any or all the bids in part or in full without assigning any reason and does not bind himself to accept the lowest bid. The Mission at its discretion may change the quantity / update the criteria / drop any item, at any time before placing the work order.

11.8) Companies registered in India / Russia are eligible to participate in the bidding process.

11.9) The Bidding Company must compulsorily deposit the Bid Security Deposit (EMD) and the requisite Performance Security Guarantee mentioned in this tender document.

11.10) The Bidder should maintain confidentiality and secrecy of any information of the Mission accessed during the process and the Bidding Company has to sign the Non Disclosure Agreement with respect to that.

11.11) The Bidding Company shall observe the highest standard of ethics during the execution of the contract. They or through an agent shall not engage in corrupt, fraudulent, collusive, coercive, and obstructive practices **defined under Annex "I" of the 2016 revised IRR of RA No. 9184 or other integrity violations in competing for the Project.**

11.12) Mission reserves the right to modify, expand, restrict, scrap, and refloat the tender.

12. Preparation of Bids

12.1) The Bidding Company should take into account any Corrigendum published on the tender document before submitting their bids.

12.2) The Bidding Company needs to go through the tender document carefully to understand the documents required to be submitted as part of the bid.

12.3) The Bidding Companies should note the number of covers in which the bid documents have to be submitted, the number of documents - including the names and content of each of the document that need to be submitted. Any deviations from these may lead to rejection of the bid.

12.4) The Bidding Company can also send the documents in a password protected compressed file in .zip format to email ssmgt.moscow@mea.gov.in . The individual documents should be in PDF Format. If the Bidding Company needs to send any scanned documents, they may be scanned with atleast 100 dpi with black and white option and should make sure that the scanned documents are readable. Bidding Companies should note that there is a limitation in receiving files of larger size.

13. Submission of Bids:

13.1) The interested Bidding Companies should submit their bids in two bid format in two separate Sealed Covers (Envelope1 & Envelope 2)

13.2) **Envelope 1:** The first Envelope should contain the following documents:

- a) Duly filled in Pre - Qualification cum Technical Bid*
- b) Relevant Documents for Pre-Qualification Criteria*
- c) EMD*
- d) Supporting Documents*

13.3) **Envelope 2:** The second Envelope should contain only Financial Bid in the Letterhead of the Bidding Company.

13.4) The two Envelopes should be superscribed with "Supply, Installation, Testing and Commissioning of Next Generation Firewall in Embassy of India, Moscow". On the first Envelope (Envelope 1), Technical Bid should be written whereas for the second Envelope (Envelope 2), Financial Bid should be written on it.

13.5) The Bidding Company should mention the name of their company on both the envelopes.

13.6) However, the Bidding Companies can also submit the bids in password protected compressed files in .zip format. The password should be shared by the Bidding Companies on the date of opening of the respective bids. The password protected compressed files in .zip format can be sent through email to ssmgt.moscow@mea.gov.in

13.7) The Bidding Companies need to submit the two password protected compressed files in .zip format with all the relevant documents in the following format:

- 1) Technical Bid: *Technical-Bid-BiddingCompanyName.zip*
- 2) Financial Bid: *Financial-Bid-BiddingCompanyName.zip*

13.8) The Bidding Companies should ensure the relevant individual documents are in pdf format and the files should be compressed in .zip format.

13.9) The Bidding Companies should avoid sending any high resolution documents as there is file size limitation in email. The Bidding Companies should ensure that the documents are readable. Documents in color format are not required when sending through email.

14. Opening of Technical Bids

14.1) The Technical Bids will be opened by a Committee duly constituted for this purpose on the date mentioned.

14.2) The Technical Bids will be opened on the same day as Technical Bid Presentation.

14.3) The committee will examine all the technical bids as per specification and requirements.

15. Technical Bid Presentation

15.1) The Bidding Company needs to make a presentation at the time of opening of the technical bids.

15.2) The presentation should precisely describe, how the Bidding Company will provide for each of the main requirements indicated under Scope of Work and deliverable required.

15.3) The Bidding Company should precisely and broadly cover the details clearly with respect to the following in the presentation:

- 1) The details of the Supply and Delivery of the firewall solution.*
- 2) The details of the Strategy followed for installation and Commissioning of the firewall solution.*
- 3) The details of the procedure followed for testing of the comprehensive solution after commissioning of the firewall.*
- 4) The details of the Service Support rendering during the 5 year Comprehensive Warranty Period as per Service Level Agreement.*

5) The details of AMC after the completion of Warranty Period.

6) The details of the proposed plan with various timelines with respect to Supply, Installation, Testing, Commissioning and Training with respect to Firewall Solution in three various buildings of the Mission

16. Opening of Financial Bid

16.1) The financial bids will be opened only for those Bidding Companies whose bids are technically qualified and meets all requirements as per the specification.

17. Bid Validity

17.1) The validity period of the bid should be clearly specified. It should be valid for at least 180 days from the date opening of Technical Bid.

17.2) The bids having lesser validity period will be summarily rejected.

18. Award of Work

18.1) The Mission reserves the right to accept or reject any or all the bids and to annul the bidding process, at any time, thereby rejecting all bids, prior to the award of the Contract being signed, without assigning any reasons.

18.2) The Mission will award the contract to the technically qualified successful bidder whose financial bid is the lowest.

18.3) If the Mission finds that the Bidding Company is unsatisfactory during the delivery process, the award will be canceled and the Mission reserves the right to award to the next lowest Bidding Company.

19. Performance Security

19.1) The successful bidder has to deposit Performance Security which will be a sum equivalent to 3% of the accepted contract value in favour of 'Embassy of India, Moscow', payable at Moscow in the form of Demand Draft / Pay Order / Bank Guarantee within fifteen days of the acceptance of the LoA. Performance Security should remain valid for a period of sixty days beyond the date of completion of all contractual obligations of the Bidding Company.

19.2) The Performance Security will be forfeited by order of the Competent Authority in the Mission in the event of any breach or negligence or non-observance of any terms & conditions of the contract or for unsatisfactory performance or for non-acceptance of the work order.

19.3) If the Bidding Company fails to provide the Performance Security within fifteen days of the acceptance of LoA, such failure shall constitute a breach of the contract

and the Mission shall be free to make other arrangements at the risk, cost and expense of the Contractor.

19.4) On due performance and completion of the contract in all respects, the Performance Security will be returned to the Bidding Company without any interest on presentation of an absolute 'No Demand Certificate' from the Bidding Company.

20. Execution of Work :

20.1) The Bidding Company should start executing the work as per a proposed plan mutually agreeable within 15 days from the date of receiving of work order.

20.2) The Bidding Company should come up with a proposal with various timelines with respect to Supply, Installation, Testing, Commissioning and Training with respect to next generation firewall solution in three various buildings of the Mission. The proposal should be mutually agreeable.

21. Training:

21.1) The appointed bidder shall provide detailed technical training for the various components of the solution to some of the nominated officers by the Mission. The training shall ensure that the officers get acquainted with basic troubleshooting skills and knowledge and skills required for day to day operation and maintenance of the Firewall solution. The Bidder is required to submit a comprehensive training course program for approval of Embassy of India, Moscow. The training should be supported by all technical documentation, manuals, etc., which will help the officers for any requirement. All costs of this training must be included in the system's price.

22. Payment Schedule:

22.1) Payment will be made 100% towards successful delivery of the Firewall equipment as well as execution of orders (supply, installation, successful testing and commissioning). However, payment towards warranty services will be paid bi-annually post completion of such half-year during the 5 year comprehensive warranty period.

22.2) Also Technical Training with respect to operations and maintenance of the supplied Firewall equipment needs to be completed to the nominated officers in the Embassy.

22.3) Partial payment against supply within scheduled delivery period will not be admissible.

23. Warranty Support

23.1) Warranty period for each individual Firewall solution at three different buildings shall be for 5 years from the date of final completion of installation, commissioning & testing of the solution at their respective buildings.

23.2) All the OEM Warranty certificates including subscriptions/ licenses must be submitted by the Successful Bidder at the time of delivery of Goods.

23.3) The Successful Bidder should guarantee the rectification of firewall equipment in case of any break down during the guarantee period.

23.4) The Successful Bidder should have a well established Service Support during the Comprehensive Warranty Period.

23.5) The Successful Bidder should replace the hardware firewall with a new one in case of hardware failure during the warranty period.

23.6) The Successful bidder will have to ensure that adequate number of dedicated technical service personnel / engineers are designated / deployed for attending to the Service Request in a time bound manner and for ensuring Timely Servicing / rectification of defects during warranty period, as per Service level agreement.

23.7) The Bidder shall provide a warranty to all delivered and installed firewall equipment during the entire duration of the contract. The warranty shall cover hardware maintenance and support services.

After-sales support:

- a. 9x5 phone and email support generally
- b. 4-hour response time starting from the time of the report
- c. 30 calendar day on-site replacement service for NGFW equipment in case.
- d. Quarterly maintenance and health check with all risks warranty.

24. Service Level Agreement / Penalties

24.1) Any violation of the terms and conditions mentioned in this tender document agreement signed after the conclusion of the tendering process shall entail the imposition of penalties on the Bidding Company by the Mission.

24.2) For violation of any terms and conditions of the Agreement, unless otherwise specified, the Bidding Company shall be liable for a penalty.

24.3) The following table gives the details of penalties for violation of various service types :

Service Type	Measurement Methodology	Penalty Trigger Level	Penalty for Violation
Execution of entire work.	Execution within specified timeline.	The appointed Bidding Company fails to deliver within specified timeline.	1% of the Contract Value for the first week, 0.25 % of the contract value for each day thereafter.
Warranty and hardware swap out support on the physical hardware / firmware and service support for a period of five years.	The appointed bidder confirms the Mission with a 5 year comprehensive warranty and hardware swap out support on the physical hardware / firmware after the installation and commissioning date. This shall include any licensing required for firmware updates and threat intelligence updates, patches etc for 5 years upon commissioning of the Project.	The appointed bidder fails to honor one or more of the terms of the warranty.	Mission will notify the appointed bidder in writing to honor the breached warranty term, failing which a penalty of 0.25 % of the contract value will be imposed on each single violation until such time as the warranty terms are observed. Mission reserves the right to terminate the contract in the event of consistent breach of warranty terms and recommend for blacklisting of the appointed bidder.

24.4) Liquidated Damages and Termination : In case of quality of service provided by the contractor found inadequate, the competent authority may terminate the contract agreement after giving 15 days' notice. In that case the competent authority may forfeit the Performance Guarantee deposit. In case of a material breach of any of the terms and conditions mentioned in the tender document, the competent authority will have the right to terminate the contract, cancel the work order without assigning any reason and nothing will be payable by this Ministry in that event and the Performance security deposit may also be forfeited.

25. Documents to be submitted :

25.1) Documents for Technical Bid :

- i) Documentation Proof for Legally Valid Entity.
- ii) Documentation Proof for Professional Experience and supporting Documents / Documentation Proof for Exemptions.

- iii) Documentation Proof for Annual Turnover and supporting Documents / Documentation Proof for Exemptions.
- iv) Documentation Proof for OEM Authorized Partner.
- v) Documentation Proof for Letter of Authorization from OEM.
- vi) Duly filled, signed and stamped Form-1, Form-3, Form-4, Form-5, Form-6 .
- vii) Any other supporting documents.

25.2) Documents for Financial Bid :

- i) Duly filled, signed and stamped Form-2 .

25.3) Document to be submitted by successful bidder

- i) Duly filled, signed and stamped Form-7 .

26. The Embassy of India reserves the right to reject any or all the bids or to modify any terms and conditions of the tender without assigning any reason and the decision of the Embassy shall be final and binding. This notice inviting bids is not an offer or an agreement by Embassy of India, Moscow.

(Rajnish Patidar)
Head of Chancery
Embassy of India
Vorontsovo Pole 6-8
Moscow, 105064
Email: hoc.moscow@mea.gov.in

Pre-Qualification cum Technical Bid

FORM-1

Pre-Qualification / Essential Eligibility Criteria :

S.No	Eligibility Criteria	Compliance YES/NO	Reference (Relevant Document Page No)
1.1	Legally Valid Entity : The Bidder shall be registered with appropriate Indian / Russian Authority for the IT related services. The Bidder must have appropriate licenses and registrations from all relevant authorities. The proof for supporting the legal validity of the bidder shall be attached.		
1.2	Experience: The bidder shall have relevant experience in Supply, Delivery, Installation, Testing and Commissioning of Next Generation Firewall (NGFW). Relevant Work Order/Agreement/completion certificate should be enclosed. The proof of relevant Work Orders / Completion Certificates may be attached.		
1.3	Annual Turnover : The annual turnover of the company should be minimum Rub 50,000 USD (per annum. Firm/Company's Balance sheet for the last three financial years (i.e. 01.01.2022-31.12.2024) should be enclosed.		
1.4	Authorized Partner : Bidder should be a OEM / Authorized Partner / Service Provider of the OEM. In case the Bidder is an Authorized Partner or Service Provider, a valid Agency-ship/Dealership Certificate (MAF specific to this Tender) to quote on behalf of OEM should be enclosed.		
1.5	Letter of Authorization : The warranty provided by the Bidder should have a back-to-back arrangement with the OEM. The declaration should be part of a Letter of Authorization and signed by a competent authority at the OEM. Letter of Authorization signed by OEM has to be attached along with Technical Bid.		

Technical Bid :**1) Make of Appliance:****2) Model of Appliance:****3) Year of release of Appliance:**

S.No	Parameter	Requirement (Minimum)	Compliance YES/NO	Reference (Relevant Document Page No)
1	General Features			
1.1		Firewall should cater for atleast 100 nodes.		
1.2		The Proposed OEM should be leaders in the Gartner Magic Quadrant for Enterprise Firewall for consecutively 5 years or more.		
1.3		The Proposed Model Support should be available for atleast next 5 years.		
1.4		The Proposed solution should have five years support with all necessary license for IPS, Advanced Malware Protection, Application Control, URL, DNS Filtering & Antispam signatures		
1.5		Firmware and General Updates, IPSEC and SSL VPN, IPS, Web and Application Control, Anti-Malware, Traffic Shaping & policy based routing, DDOS, SD-Wan Network Monitor, Security Rating, Data Loss Prevention, Web Filtering, Anti-Virus, User and Group Management, Logging and Reporting.		
1.6		The appliance based security platform should be capable of providing Firewall, IPS, Antivirus / Zero-day Protection, Anti-bot, Anti-spam, Web Filtering, DLP (Data Leak Prevention), IPSEC VPN , SSL VPN as a Bundle		
1.7		Advanced Threat Protection (detect and block network traffic attempting to contact command and control servers using multi-layered DNS, AFC, and firewall)		
1.8		Capable to block traffic for country		

		based upon Geo fencing		
1.9		Capable to identify and block CnC connections		
1.10		The appliance should be Rack mountable with dual or quad power supply unit for redundancy		
1.11		Provision to connect minimum 2 ISPs		
1.12		Service uptime should be 99.99%		
2	Hardware Specifications			
2.1	Device Throughput	IPV4 Firewall throughput capacity should not be less than 20 GBPS		
2.2		Support minimum 2.5 GBPS of NGFW (FW+IPS+AVC) throughput for mixed/production traffic		
2.3		Throughput Capacity of IPS should not be less than 4.5 GBPS		
2.4		Threat Protection throughput should not be less than 2.2 GBPS		
2.5	Concurrent Sessions	2.5 Million sessions or Higher		
2.6	SSL Inspection Throughput	2.5 GBPS		
2.7	Supported SSL VPN Users	200 SSL VPN Concurrent users /Tunnels or more		
2.8	Interfaces	2 X 1 GE SFP Ports with transceiver module for WAN/LAN Configuration		
3	Firewall Protection			
3.1	Application support for inspection	Should support standard protocols, Internet based applications like Telnet, FTP, SMTP, http, DNS, ICMP, DHCP, ARP, RPC and SNMP for filtering		
3.2	Intelligent Network Integration	DHCP Relay, Should support IPv4 & IPv6, Static Route, Dynamic Route (OSPF,RIP), vlan Tagging (802.1 q)		
3.3	NAT & PAT	Dynamic NAT as well as one to one NAT, Port /IP Address Forwarding		
4	Power Supplies	Redundant (N+N) AC Power Supplies to be provided		
5	Memory (RAM Size)	Minimum 16 GB Memory or More		
6	Application Intelligence	Firewall should support Application Detection, should enable securities policies to identify, allow, block or limit		

		application regardless of port, protocol etc . Should provide inspection of well-known file types, Support of HTTP, SMTP and FTP Protocols		
7	IPSEC & SSL	Support IPsec & SSL VPN		
8	VPN Features	Site to Site VPN , Remote Access VPN (IPSEC/SSL), SSL/IPSEC over HTTPS, Domain / Route / Policy based VPN, Site to Site vpn on basis of Link Selection		
9	Authentication Method	Digital Certificates RSA SecurID Token AD/LDAP Integration		
9.1		Solution must support 2FA with unlimited free mobile authenticator		
10	Detection Method	Methods for detection of malicious traffic: i) <i>Signature & behavior based detection & analysis</i> ii) <i>Statistical anomaly based detection</i>		
11	DoS/DDoS protection and Web content filtering	Capable of preventing Denial of Service and Distributed Denial of Service attacks. Feature include blocking web plug-ins, URL Blocking, keyword blocking, file extension blocking and exempt lists		
12	Local Management	Console Access, SSH Access, Web GUI, Multiple admin as per the roles		
13	Auditing & Reporting	Details of all configuration changes		
13.1		Details of live sessions		
13.2		Real Time Monitoring of all threats and events		
13.3		Source and/or Destination NATed Host IP Details in log viewer for every event in which either the source or destination or both NAT has taken place		
13.4		Allow monitoring, auditing and reporting of all activity on the network, including the resources, applications, and services accessed in the network		
13.5		Provide traffic statistics		
14	Storage	Firewall must have local storage to store minimum 6 months of logs and support SIEM log integration. The solution must be capable of sending logs to a SIEM system via syslog.		
15	Warranty, Licenses, Certification & Support.			

15.1		Certification- The firewall OS shall be tested and certified for NSS/ICSA/EAL4+., ISO 9001, 27001 or other equivalent certifications.		
15.2		Hardware warranty & RMA with Advanced Exchange		
15.3		24x7 Support via Telephone & Email on site support and consultation		
15.4		Security Updates & other patches should be available free of cost		
15.5		Software Features Updates & Upgrades must be free of cost		
15.6		Five year Subscription License for firewall, Advanced Threat Protection (ATP), Intrusion Prevention System (IPS), Anti-malware, Web and App visibility, control, 24x7 on-site support, security and software updates, adv. Exchange warranty for the period of licenses		
15.7		OEM authorization certificate should be valid for proposed model and same should be enclosed.		
15.8		Power and Mounting Kit & other attached accessories.		

We understand that Embassy of India, Moscow reserves the right to accept / reject any / all bid (s) without assigning any explanation or reason whatsoever and the decision of Embassy of India, Moscow on the subject shall be final and binding on all bidders.

I/We have gone through the terms and conditions given in the bid document and agree with the same.

Signature of the authorized
signatory of the Bidder with
seal of the firm/company

Name: _____

Mob No. _____

Email id _____

Date: _____

1) Name of the Vendor :

2) Proposed Make & Model:

3) Address of the Vendor :

S.No	Item	Quantity	Unit Price (Rupees / Rubles)	Amount of Tax (VAT/GST)	Total Price (Rupees/ Rubles)
1	Firewall Appliance	3			
2	5 years license /subscriptions for Firewall with comprehensive Warranty	3			
3	Installation, Configuration and Commissioning	3			
Grand Total					

We understand that Embassy of India, Moscow reserves the right to accept / reject any / all bid (s) without assigning any explanation or reason whatsoever and the decision of Embassy of India, Moscow on the subject shall be final and binding on all bidders.

I/We have gone through the terms and conditions given in the bid document and agree with the same.

Signature of the authorized Signatory of the Bidder with seal of the firm/company

Name:

Mob No:

Email id:

Date:

UNDERTAKING for BID SECURITY
(To be issued by the bidder on company's letter in lieu of EMD)

To,
Head of Chancery
Embassy of India, Moscow
Vorontsovo pole 6-8
Moscow 105064

We, M/s(name of the
firm), with ref. to tender No.dtd.
hereby undertake that:

- 1) We accept all the terms and conditions of the tender document.
- 2) We accept that, we will not modify our bid during the bid validity period, submit performance guarantee within the stipulated period and honor the contract after award of contract.
- 3) In the event of any modification to our bid by us or failure on our part to honor the contract after final award or failure to submit performance guarantee, our firm may be debarred from participation in any tender/contract notified by Embassy of India, Moscow for a period of one year.

Yours faithfully,

(Signature with date and seal)

PRICE REASONABILITY CERTIFICATE

(to be submitted on Bidder's letterhead)

This is to certify that we have offered the maximum possible discount to you in our Quotation No. _____ dated _____ for (Currency)_____. We would like to certify that the quoted price are the minimum and we have not quoted the same item on lesser rates, than those being offered to Embassy of India, Moscow, to any other customer nor will do so till the validity of offer or execution of purchase order, whichever is later.

Signature of the Tenderer Name:

Designation:

Organization Name:

Contact No:

TENDER ACCEPTANCE LETTER

(To be given on Company Letter Head)

To,
Head of Chancery
Embassy of India, Moscow
Vorontsovo pole 6-8
Moscow 105064

Sub: **Acceptance of Terms & Conditions of Tender**

Tender Reference No.: _____

Dear Sir/Madam,

1. I / We have downloaded / obtained the tender document(s) for the above mentioned Tender from the Embassy of India, Moscow website / CPP Portal.
2. I / We hereby certify that I / We have read the entire tender document and its terms and conditions which form part of the contract agreement and I / we shall abide hereby by all the terms and conditions, clauses contained therein.
3. The corrigendum(s) issued from time to time is also taken into consideration, while submitting this acceptance letter.
4. I / We hereby unconditionally accept the tender document including any corrigendum in its totality.
5. I / We do hereby declare that our Firm has not been blacklisted / debarred by any Govt. Department / Public Sector Undertaking.
6. I / We certify that all information furnished by our Firm is true & correct and in the event that the information is found to be incorrect / untrue or found violated, then Embassy of India, Moscow shall without giving notice or reason thereof or summarily reject the bid or terminate the contract, without prejudice to any other rights or remedy including forfeiture of the full said EMD absolutely.

Yours Faithfully,

(Signature of the Bidder, with Official Seal)

Email ID:

Phone no.:

Mobile no.:

Address for notice:

Bank Guarantee Proforma for Earnest Money Deposit (EMD)

(To be typed on Stamp Paper for the BG issued by the Banks located in India)

Date of Issue.....

Effective Date:.....

Expiry Date:.....

Value of B.G.:.....

To Head of Chancery,

Embassy of India,

Moscow 6-8

Vorontsovo Pole,

Russia-105064

WHEREAS

M/s.....

(hereinafter called "the Bidding Company") is submitting its bid/offer dated for Supply, Installation, Testing and Commissioning of Next Generation Firewall at the Embassy of India, Moscow in response to the Tender No..... dated...published by Embassy of India, Moscow (hereinafter called "the Mission"), as an irrevocable Bank Guarantee (B.G.) towards Bid Security Deposit / Earnest Money Deposit (EMD) for an amount of.....valid upto(45 days beyond the final bid validity period), is required to be submitted by the Bidder with the Tender documents as a condition precedent for participating in the said bid, which amount is liable to be forfeited by the Mission under any or all of the following conditions:

1. the withdrawal or revision of bid by the Bidder during the bid validity period, or
2. non-acceptance of the Letter of Award of Contract by the Bidder during bid validity period, or
3. failure to execute the Contract within the prescribed contractual timeframe as per the contractual terms and conditions, or
4. on the happening of any contingencies mentioned in the Tender.

KNOW ALL PEOPLE by these presents that
WE.....(name and address of Bank) having our
registered office at..... (address of Bank)
(hereinafter called "the Bank") guarantee and undertake to pay immediately on first
demand by the Mission the sum ofwithout any
reservation, protest, demur and recourse. Any such demand made by the Mission
shall be conclusive and recourse. Any such demand made by the Mission shall be
binding on the Bank irrespective of any dispute or difference raised by the bidder.

The Bank Guarantee shall be irrevocable and shall remain valid upto 45 days
beyond the final bid validity period (i.e.). If any further extension is required,
the same shall be extended to such required period on receiving instruction from the
bidder on whose behalf this guarantee is issued.

Notwithstanding anything contained herein:

- (a) this Bank Guarantee shall be valid upto.....i.e.45 days beyond the
final bid validity period),
- (b) the total liability of Bank under this Bank Guarantee shall be limited
to.....(EMD amount),
- (c) we, the Bank, are liable to pay the claimed amount under this Bank Guarantee
only and only if the Mission serves upon the Bank a written claim on or
before(45 days beyond the final bid validity period).

The Bank Guarantee will remain in force upto and including..... (i.e. 45 days
beyond the final bid validity period), and any demand in respect thereof should reach
the Bank not later than the above date.

This Bank further agrees that the claims if any against this Bank Guarantee shall be
enforceable at our Branch office at.....

Place

Seal

Signature

Name of Bank:

Address:

Date:

PERFORMANCE BANK GUARANTEE

1. In consideration of the President of India, represented by Ministry of External Affairs, through Embassy of India, Moscow with the address..... (hereinafter called 'the Mission') having agreed under the terms and conditions of the Agreement dated.....made between the Mission and M/s. (herein after called the said Service provider) with the address at----- for Supply, Installation, Testing and Commissioning of Next Generation Firewall (hereafter called the Agreement) to production of an irrevocable Bank Guarantee for(in words) as security from the Service Provider for compliance of the said Service Provider's obligations in accordance with the terms and conditions in the said Agreement, We, (hereinafter referred (indicate the name of the bank) to as 'the Bank') at the request of [Service Provider(s)] do hereby undertake to pay to the Mission an amount not exceeding(in figure).....(in words) against any loss or damage caused to or suffered or would be caused to or suffered by the Mission by reason of any breach by the said Service Provider(s) of any of the terms or conditions contained in the said Agreement

2. We----- (indicate the name of the bank) do hereby undertake to pay the amounts due and payable under this guarantee without any demur, merely on a demand from the Mission stating that the amount claimed is due by way of loss or damage caused to or would be caused to or suffered by the Mission by reason of breach by the said Service Provider(s) of any of the terms or conditions contained in the said Agreement or by reason of the Service Provider(s)' failure to perform the said Agreement. Any such demand made on the bank shall be conclusive as regards the amount due and payable by the Bank under this guarantee. However, our liability under this guarantee shall be restricted to an amount not exceeding (in words).

3. We, (indicate the name of bank) lastly undertake not to revoke this guarantee during its currency except with the previous consent of the Mission in writing.

4. The Guarantee shall be valid up to a period of six months after the expiry of the Contract duration unless extended on demand. Notwithstanding anything mentioned above, our liability against this Guarantee is restricted to(in words) and unless a claim in writing is lodged with us within six months from the date of expiry or the extended date of expiry of this Guarantee, all our liabilities under this guarantee shall stand discharged

Dated the day of for (indicate the name of the Bank).

Signature.....

Name and Designation.....

Seal of the Bank.....